FORM 3

# **UNITED STATES SECURITIES AND EXCHANGE** COMMISSION

Washington, D.C. 20549

#### OMB APPROVAL 3235-OMB Number: 0104 Estimated average burden hours per 0.5

response

## INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF **SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person*  Martinez Lance   | Requiring (Month/Da | 2. Date of Event Requiring Statement (Month/Day/Year) 10/28/2020  3. Issuer Name and Ticker or Trading Symbol MediaAlpha, Inc. [ MAX ] |  |  |                                       |  |  |  |
|--|---------------------|--|--|--|---------------------------------------|--|--|--|
| (Last) (First) (Middle) C/O MEDIAALPHA, INC. 700 SOUTH FLOWER STREET,  |                     |  | Relationship of Reporting Issuer (Check all applicable)     Director             | 10% Owner Other (specify below) DUNSEL AND |                                       | 5. If Amendment, Date of Original Filed (Month/Day/Year)                                   |  |  |
| SUITE 640  | _                   |  | X Officer (give title below)   |  |                                       | 6. Individual or Joint/Group Filing (Check Applicable Line)  X Form filed by One Reporting |  |  |
| (Street) LOS ANGELES CA 90017  | _                   |  | SECRETA  |  |                                       | Person Form filed by More than One Reporting Person  |  |  |
| (City) (State) (Zip)   |                     |  |  |  |                                       |  |  |  |
| Table I - Non-Derivative Securities Beneficially Owned   |                     |  |  |  |                                       |  |  |  |
| 1. Title of Security (Instr. 4)  |                     |  | 2. Amount of Securities<br>Beneficially Owned (Instr.<br>4)                      | Form: D<br>(D) or In                       |                                       |  | l. Nature of Indirect Beneficial<br>Ownership (Instr. 5) |  |
| CLASS B COMMON STOCK(1)  |                     |  | 177,008  | D  |                                       |  |  |  |
| Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) |                     |  |  |  |                                       |  |  |  |
| 1. Title of Derivative Security (Instr. 4)  2. Date Expirat (Month   |                     |  | 3. Title and Amount of Securitie<br>Underlying Derivative Security<br>(Instr. 4) |  | 4.<br>Conversion or Exercise Price of |  |  | 6. Nature of Indirect Beneficial Ownership (Instr. |
|  | Date<br>Exercisable | Expiration<br>Date   | Title  | Amount<br>or<br>Number<br>of<br>Shares     | Derivat<br>Securit                    | ive  | or Indirect<br>(I) (Instr. 5)                            | 5)   |
| CLASS B-1 UNITS OF QL<br>HOLDINGS LLC  | (2)                 | (2)  | CLASS A<br>COMMON STOCK  | 177,008                                    | (2)                                   |  | D  |  |

### **Explanation of Responses:**

- 1. Pursuant to the offering reorganization completed immediately prior to completion of the initial public offering of MediaAlpha, Inc. (the "Issuer") contemplated by the reorganization agreement, dated October 27, 2020, among the Issuer, QL Holdings LLC (the "QLH") and other parties named therein, the limited liability company agreement of QLH was amended and restated to, among other things, convert all of the equity interests held by the members of QLH (except Guilford Holdings, Inc.) into Class B-1 units of QLH. These members of QLH contributed a certain amount of cash to the Issuer in exchange for shares of Class B common stock, par value 0.01\$ per share, of the Issuer (the "Class B Stock"). Pursuant to the Issuer's Amended and Restated Certificate of Incorporation, the shares of Class B Stock (i) confer no economic rights on the holders thereof, (ii) confer only voting rights on the holders thereof and (iii) may be issued only to holders of Class B-1 Units of QLH.
- 2. Pursuant to the Exchange Agreement, dated October 27, 2020, among the Issuer, QLH, Guilford Holdings, Inc. and the Class B-1 members of QLH, the Class B-1 Units (together with one share of Class B Stock for every Class B-1 Unit) are exchangeable for one shares of the Issuer's Class A Common Stock, par value \$0.01 per share, subject to vesting conditions set forth in separate agreements. Pursuant to the executive's award agreements, 25% of the equity granted will vest on the first anniversary of the vesting commencement date set forth in the agreement, and the remaining 75% of the equity will vest ratably each month over the following 36 months.

### Remarks:

10/27/2020

\*\* Signature of Reporting

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 5 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.